# HEALTHCARE INDUSTRY PORTFOLIO SAMPLES

# **BRAND AND ADVERTISING**

- J. Robinson Group
- UF Health Cancer Center at Orlando Health
- CNL Healthcare Properties
- Jewett Orthopaedic International
- Aspire Health Partners
- Florida Hospital
- Morrison Healthcare
- Granny NANNIES
- Solantic Walk-In Urgent Care
- Grace Medical Home
- American Lung Association

# **OTHERS NOT SHOWN**

- Nemours Children's Health System
- Transformations Medical Weight Loss
- Signature Pharmacy
- JDRF Juvenile Diabetes Research Foundation
- UCP of Central Florida The Experts for Children with Special Needs
- UCF College of Medicine
- Orlando Health
- Orlando Health Foundation



NOO HEAITH



pest on Appointment, 321-843-2001

HEART INSTITUTE

What shape is

your heart in? 160,000 new cases of AFib

Are you or a loved one

Call 321-843-2001 to Request an Appointment

Need to download the

AFib Symptoms Include:

Its Otlande Lisalit Lisari

institute family of physician represents more than 1,000 years of experience

22% of women and 24% of men will develop AFib in their lifetim

Indiax

Rearghant

fact sheet again?

Click here to download a PDF.

at risk?

O Palestational

2 Convenience

Cristians for phormanistical, relabilitation, laborating, image services, physician visits and mitter or major surgery

62014 Orlando Health, Inc.

eblast

Faght-bennedness
 Shoriness of breath

are diagnosed each year

# HEART INSTITUTE



Digital campaign to increase appointment and information requests for the Orlando Health Heart Institute.

# **Target Audience**

General public and families of people with increased risk for heart disease due to age, lifestyle or hereditary factors.

# Results

Increased traffic to website and phone lines and more fact sheet downloads.

# **Campaign includes:**

- landing page
- eblast
- · banner ads
- · media buys: radio
- · media buys: Hispanic

What shape is our heart in? 15% of AFib publicity is What is AFib? APib Symptoms Include: example and ADC.
All the TL for Molecular wave and the second C Recalidian - Directory and C Explor-Presidence - Directory rest. Thank you for downloading our fact sheet You've taken a trained out first step toward increased health -Are you or a leved one (iii) The lattice (ATIA affects non-chan from the people in the United States Ampro and Strifty member strong the PSE of people who show no symptoms? New is the time to request an appointee of the show no symptoms? at risk? Track to be the set of the set Diagnosis Saves Lives Call can program conduction to bay a 32 - 640-620, to binn can want shape year baset, or the heart of a tax of one, is in. Must wish our specialized term of obstance and hile tak among of our intersective technology. Of ande Health is your Dunity's healthcare resource for experi diagnosis (7) and 5 both is pare builty builting means becape dispose admension for sending-sending-sending-tang-code angenesis of specify valued and dispose of the probability from the specific disposed and dispose of the sending dispose from the specific disposed with the sense from the dispose for en-tities and with a sending sending disposed and sense that the specific disposed and the sense for the dispose-tion of the specific disposed and the sense we implies used as reads of Centre, Handa. NAHAC StopAliker Request an Appointmen Top Trice For offs of Or ando Fleahh Heart Institute 0.u.a. O Lanamerte (a) sope once A the lapter of a realistic train, a product pythod is a failer of yithod is na an tylen s -b a plank Plang s g b m 1.0.0 NAHAC StopAfiborg a Bating Shores His Story gen Cardinata "They're on top-Top Three Benefits of Orlando Health Heart Institute of their came. or their game, this, this that upbely wholes capthing wrong with their doubling to Options Nonstructual and surgical AFIb treatment options Orlando et calífa Chore S coquistion is no minit Active Cooler, Active Active Tarbox, String,

HEARCINSTITUTE

landing page

**O HEALTH** 



in their lifetime



banner ads





# Sports Medicine



Sports Medicine landing page



Get Treated Like a Pro

Orlando City Soccer Club landing page

# **Overview**

This campaign, featuring Orlando City Soccer Club, provided support and community interactive digital campaigns to increase community participation and awareness.

# **Target Audience**

Families and fans of Orlando sports teams.

# **Results**

Increased traffic to digital assets.

# **Campaign includes:**

- landing pages with parallax feature
- $\cdot$  banner ads

# **Campaign items not shown:**

• eblast



banner ads





website design



dragon boat logo



social media cover images



boat wrap



# **Overview**

UF Health Cancer Center at Orlando Health engaged Appleton Creative with a unique challenge to develop a one-of-a-kind dragon boat design that it would race at the Walgreens International Dragon Boat Festival. The long, thin-shaped wrap incorporated the various colors used to symbolize cancer awareness ribbons, and the curved design represented waves in the water, as well as scales on a dragon.

# **Target Audience**

Active adults, specifically those interested in raising money to assist in cancer research and cancer support services.

# **Campaign includes:**

- logo
- website design
- social media graphics
- boat wrap

#### **Campaign items not shown:**

eblast invitation





mobile website



video



direct mail promotion



Potential and current investors.

CNL<sub>®</sub>

**CNL** Healthcare Properties

is a non-traded real estate

investment trust (REIT).

marketing collateral to

promote and sell its 103

Appleton works with CNL Healthcare Properties on video projects, creating

**Overview** 

# **Campaign includes:**

- desktop and mobile website
- video
- direct mail promotion





# **Overview**

Jewett engaged with Appleton to help expand and develop an international program, including pitch and board materials which featured new creative for direct mail, specialty items and brochures.

# **Target Audience**

Board; International orthopedic prospects – 75K+

# **Campaign includes:**

- website
- brochures
- specialty items
- direct mail

Jewett Orthopaedic International Travel to **Central Florida** and dive into a new life direct mail WHAT'S NEW AT JEWETT Welcome to Jewett Orthopaedic International. Jewett Orthopae Internati Jewett Orthopaedic International website Dethopaedic Jewett Orthopaedic International specialty items JOC offers a broad range of sub-specialties, including: Foot & Ankle

brochure



🖦 (888) 555-555 🔕 🕧 💙 🧐 🖨 🔕



# **Overview**

Aspire Health Partners was the merger of three large medical and mental health organizations covering all of Central Florida. A new name, look and message was created for a fresh, cohesive company.

# **Target Audience**

Teens and adults that may be suffering from alcohol and substance abuse, mental health issues and homelessness. Also, service providers of the same audience.

## **Results**

Created a cohesive brand that successfully transitioned all three organizations into one unified company.

# **Campaign includes:**

- logo
- website
- landing pages
- · promotional items
- specialty logo
- video
- eblast
- folder/media kit
- brochure
- brand guide

# Campaign items not shown:

- public relations
- media event
- signage
- stationery



promotional item

CENTRAL FLORIDA'S SOURCE FOR **BEHAVIORAL** 

**HEALTHCARE** 

**SERVICES** 

ATE. COMMUNI



folder/media kit



brochure

BRAND REFERENCE GUIDE

brand guide



SPIRE

Lakeside

Press Release

landing page







eblast

Well Aware



# **Overview**

To reinforce Florida Hospital's brand in new markets, Appleton Creative produced a variety of materials from a unique cardiac annual report and magazine to home health collateral and a regional TV campaign.

# **Target Audience**

Adult audiences making healthcare decisions.

# **Results**

The commercials and direct mail campaign reached over 5,000 clients and boosted home health services by 30%.

# **Campaign includes:**

- magazine
- annual report
- direct mail

## **Campaign items not shown:**

- regional tv cmapaign
- training videos
- annual report

New Cath Labs Bring t Memorial Heart Institt Into the 21<sup>st</sup> Century The Memorial Heart Institute offer patients state-of-the-art cardiac im Florida Hospital Memorial Heart Institute In this issue anananananana. udiac Gare To Heart. magazine & annual report The Quality of PULL Florida Hospital Flagler home LORIDA HOSPITAL Ormond Memorial The comfort of home. The quality of Florida Hospital.

direct mail



direct mail









# brand promises



animated presentation



# Compass Healthcare Unification

# MHC Key Result Areas (KRA's)



# **Overview**

Morrison Healthcare is the nation's only food service company exclusively dedicated to providing food, nutrition and hospitality services to hospitals. The Morrison team was struggling to combine various brand elements and engaged Appleton as a resource for brand clarity and consistency.

# **Target Audience**

24,000 team members and client employees.

# Results

The hospital nutrition rebrand resulted in a unified brand vision inclusive of safety and diversity programs, hospitality services and the brand's promise.

# **Campaign includes:**

animated presentation

# **Campaign items not shown:**

logo rebrand



# **REBRAND AND COLLATERAL**





# **Overview**

407-682-7758

Grsnny

Senior home health care organization, Granny NANNIES, appointed Appleton to engage new potential prospective franchisees, while improving an outdated brand look. Appleton assisted with logo refresh, brochure development, website and social media auditing, media ad design, media buying opportunities and public relations.

# **Target Audience**

28 to 65-year-old adults as potential franchisees; adult children of aging parents as potential consumers.

# **Results**

Through advertisements, a redesigned website and public relations efforts, Appleton was able to increase awareness of Granny NANNIES and its services, acquire additional franchisee operators and gain national media coverage. In addition, its unified brand is more credible and cohesive.

# **Campaign includes:**

- advertisements
- brochure
- presentation
- stationery

presentation

stationery



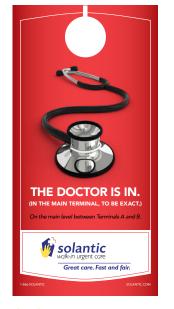




event video (ribbon cutting)



advertisements



door hanger



# event signage



# **Overview**

When Solantic expanded to open a new location in Orlando International Airport, it became the first healthcare clinic in the U.S. to serve an airport. To create awareness about Solantic among both travelers and the community, Appleton Creative delivered a stunning advertising campaign, video, collateral, full media blitz and public relations.

# **Target Audience**

Adult travelers; travelers with families; adult audiences making healthcare decisions

## **Results**

Numerous television stations, online publications and media outlets ran Solantic's story regionally. Combined with the print and video campaigns, Solantic reached even more viewers and potential customers right when and where travelers needed it.

# **Campaign includes:**

- event video
- door hanger
- advertisements
- event signage

- media blitz
- · public relations
- collateral

# GRACE



"SEE TO IT THAT NO ONE MISSES

Hebrews 12:15



# GIVING THE GIFT Of Health

medical home fully reliant on the competition medical home fully reliant on Christ, reflecting His character and bringing the highest level of medical care to the uninsured poor of Central Florida.

Serving those individuals who reside at or below 200% of the federal poverty level. Grace Medical Home reds: to provide pediatric and adult medical services through an ongoing relationship with a personal physician and group of professionals who are committed to providing compassionate and evaluate case

For more information or to learn about how you can support Grace Medical Home, please e-mail info@gracemedicalhome.org.

GRACE



enewsletter





web design



event invitation

# **Overview**

Grace Medical Home, a nonprofit faith-based medical center, needed to enhance its brand with a new look and feel that reflected the organization. Appleton Creative established a brand identity package, collateral and website that emitted compassion and encouraged members of the community to embrace the wonderful services Grace Medical Home offers.

# **Target Audience**

All ages, target focuses on those not covered by medical insurance and on those interested in supporting their mission.

# **Campaign includes:**

- logo
- advertisements
- enewsletter
- event invitation
- branding package
- web design









# **Overview**

Launched creative nonprofit campaign to fundraise and raise awareness for the American Lung Association (ALA).

# **Target Audience**

Public locations willing to help raise money for ALA and general population open to purchasing checkout donation decals.

# Results

The local promotion was so successful that they pitched national ALA to run the campaign throughout the United States.

# **Campaign includes:**

- fundraising posters
- donation decals
- Assets



# **GENERAL PORTFOLIO SAMPLES**



# (7) Hilton Grand Vacations Club

# **Overview**

Hilton Grand Vacations Club, a vacation ownership club, was looking for a member-centric website with special information and promotions.

# **Target Audience**

Current Hilton Grand Vacations Club members and potential new members over 45 years of age with an elevated income.

# **Results**

20% increase in interaction on desktop and mobile sites.

# **Campaign includes:**

- member website
- online resort gallery
- app design
- videos
- logos

# Campaign items not shown:

- mobile website
- sales center intranet
- interactive presentations
- iPad presentation
- online games

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 Where weils best
 Output State

 Where weils best
 Image: State

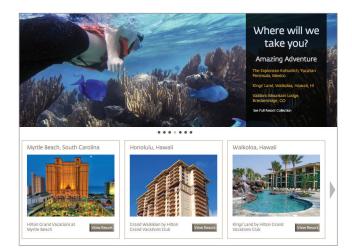
 Wind weils best
 Image: State

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member website

(B) Hilton Grand Vacations



online resort gallery



Hilton Grand Vacations Club

Hilton Grand Vacations Club ROYAL DEESIDE

Hilton Grand Vacations Club LAS VEGAS

Hilton Grand Vacations Club BORGO ALLE VIGNE

USCAN

logos

CRAIGENDARROCH SUITES

FLAMINGO TERRACE

MARBRISA CARLSBAD

app design



videos



PET ALLIANCE of Greater Orlando

In the Name of **Love** and Care.

SEE US FOR YOUR PET'S VETERINARY SERVICES





Pet Alliance of Greater Orlando, formerly the SPCA or Central Florida, is an animal welfare agency that was looking for a full marketing campaign for the launch of its new name and image.

# **Target Audience**

Animal lovers and philanthropists of all ages.

# **Results**

66% increase in fundraising support.

# **Campaign includes:**

- public awareness poster campaign
- print and digital ads
- videos
- social media marketing campaigns

# **Campaign items not shown:**

- brochures
- vehicle wraps
- trade show displays
- billboards
- environmental branding
- event collateral
- print collateral
- public relations
- media kits



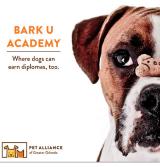
public awareness poster campaign



print and digital ad



social media marketing campaigns



video



Accessories not included.

1<u>-</u>M

IEED





interactive web page

billboard

sidewalk art



<u>E PASS</u> www.epasstoday.com EPASS



commercial





TAKE THE PLEDGE AT EXPRESSWAYAUTHORITY.COM TODAY Orlando-Orange County Expressway Authority – Committed to Safety

# print advertisement







bus wrap





social awareness, the passing of new legislation and national recognition.

Designated Texter

media campaign aimed to

raise general awareness

and increase support for state legislation on drivers

who text.

**Target Audience** 

All 12 to 65-year-olds

interested in keeping their family and friends safer on

# **Campaign includes:**

- logo
- interactive web page
- commercial
- print advertisements
- billboards
- sidewalk art
- bus wraps

- flyers
- bus stop promotions
- posters
- promotional items
- event coordination









trade show displays



product sheet

STOP UNDER	PERFORMING
	EarthUsbar     Occurs
The The T	No. 1 You
START STUNGTON	ONLY GEOTHERMAL SYSTEM
	/
Join Our Elite Network	EARTHLINKED
	Dealer Benefits
Company Yorne'	<ul> <li>You's odd the P1 Great scharge performal manufacturer in the industry</li> </ul>
Stead Address*	· Det nore Coop (Mars)
Engr	<ul> <li>Say goodspir to tooc anti-freets, ferrorative attention and the larger of basis cards. Work with mechanically drops and naturally safe systems.</li> </ul>
traf	<ul> <li>Offer tax most incensive, robusts and other francing pergeners for ease sales.</li> </ul>
Press	<ul> <li>Se coefficient that over three docates of experience with installations around the worki lengs you covered.</li> </ul>
2011 18	
Questions?	
Publick Casadonan, Elimitar of Business Development Earthchied Technologies	100
net 005-211-0102 posses man give 701 find com	Contraction of the local distribution of the
	DOWNER BOARD BOOKINE
"Na a company, EarthUnled Technologies cares about their dealers, they have pride in their work and they don't out corrent. Noney they have my back with the best all around sales and support services," we don't	
COL Alas of maring 6 Air Conditioning	
	- 2 🚈 🗰



# **GET IN THE LOOP**

trade show graphic



Simple. Effective.

video





# **Overview**

Full rebrand and marketing campaign to bring new growth to global geothermal technology company.

# **Target Audience**

Dealers who work with consumers in top 20% income bracket, as well as small commercial businesses.

# **Results**

60% reserve growth in first year.

# **Campaign includes:**

- website
- trade show displays
- landing pages
- specialty logo
- product sheets
- trade show graphics
- brochures
- videos

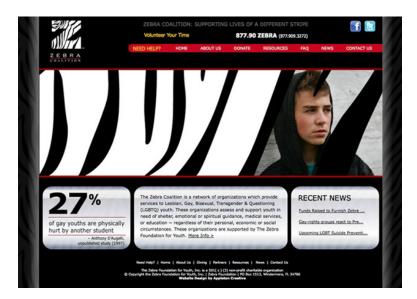
# **Campaign items not shown:**

- dealer sales kit
- folders
- eblasts
- direct mail campaign
- advertisements
- photography

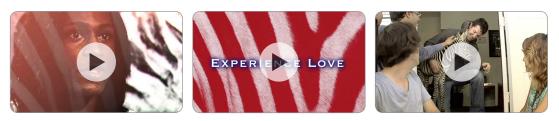
brochures

website





website



public service announcements



brochures



# **Overview**

Zebra Coalition is a nonprofit organization that provides housing and support for all LGBT youth.

# **Target Audience**

Homeless LGBT youth ages 13 to 24.

# **Results**

Through outreach programs, Zebra Coalition has raised millions in support and worked with thousands of Orlando youth.

# **Campaign includes:**

- website
- logo
- branding
- public service
- announcements
- brochures
- awareness posters

# **Campaign items not shown:**

- brand manual
- videos
- social media marketing campaign
- stationery
- anti-bullying campaigns
- advertisements

SUPPORTING LIVES OF A DIFFERENT STRIPE. HELPING LGBTQ YOUTH IN NEED.



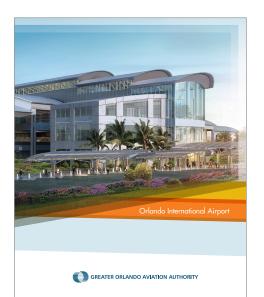
awareness poster





billboards





# WE ARE NON-STOPPABLE



trade publication ad campaign

# brochure





# **Overview**

The Non-Stoppable campaign promoted that OIA has the most non-stop flights in America through outdoor and publication media buying, and was followed by the promotion of the new terminal.

# **Target Audience**

Travelers living in and visiting Central Florida. Included billboard campaign aimed at families and professionals. The trade publication campaign was geared to business travelers and convention planners.

# **Results**

Orlando remains one of the most visited destinations in the United States. Demand for non-stop flights continues to rise, resulting in an increase in travelers.

# **Campaign includes:**

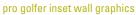
- billboard campaign
- trade publication ad campaign
- brochures

## **Campaign items not shown:**

- media buying
- print collateral
- trade show displays
- financial annual reports
- full service guides
- maps
- stationery
- events
- videos
- web graphics
- history book
- invitations & cards
- interior signage
- advertisements
- airside promotions

APPLETON 🕡 CREATIVE







exterior flags



pro golfer inset wall graphics



magnetic whiteboard working wall



golf history timeline wall feature



golf ball starburst wall feature



# **Overview**

Appleton's brand experts were hired by the Golf Channel and NBC Studios to brand their new facilities at their headquarters in Orlando.

# **Target Audience**

NBC executives and the golf industry's most talented stars.

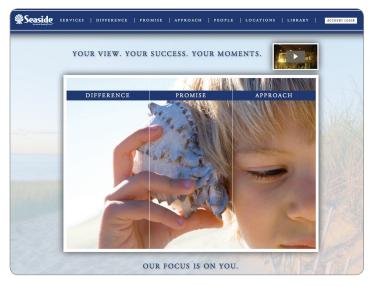
# **Results**

Outstanding accolades from the client and visitors alike.

# **Campaign includes:**

- inset wall graphics and installation
- exterior flags
- magnetic whiteboard working wall
- wall features

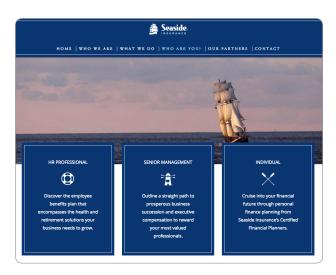
- signage
- frosted glass wall designs
- · large-scale framed art



# website - home (bank)



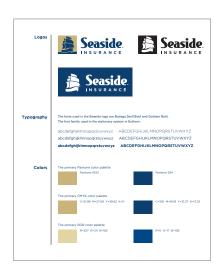
## website - internal (bank)



website - home (insurance)



mobile site (bank)



brand guide (insurance)





# **Overview**

Appleton created marketing, branding and a web presence for Seaside National Bank & Trust and Seaside Insurance, encompassing a series of videos, highlighting client features to service all their needs in one location and a client portal.

# **Target Audience**

Clients with high-service expectations that desire assistance with financial investments and insurance needs, in addition to banking.

# **Results**

More than 500,000 website visits.

# **Campaigns include:**

- websites
- mobile site
- brand guide

- logos
- newsletters
- online library
- print collateral
- eblast

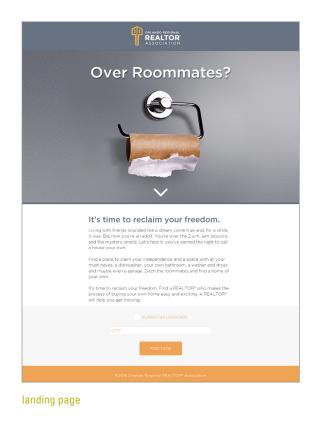


# MEDIA CAMPAIGN





## billboards





digital banner ad



#### print ad



#### Facebook ad





# **Overview**

The Orlando Regional REALTOR® Association is an organization for experienced realtors in the Orlando area. Appleton created a traditional and digital marketing campaign to drive traffic to OrlandoRealtors.com and increase awareness of the benefits of buying and selling with a REALTOR®.

# **Target Audience**

Empty nesters looking to downsize their family home and upgrade to a better fit; young professionals and young families; investors looking to simplify; relocators looking to live closer to where they work and play.

## **Campaign includes:**

- billboards
- · landing pages
- print ads
- · digital banner ads
- social media marketing

- media buys
- · radio campaigns
- · digital marketing